ANNUAL REPORT 2024-2025

KIVALLIQ BUSINESS DEVELOPMENT CENTRE

Kivalliq Business Development Centre (KBDC) is a Community Futures Organization (CFO) based in Rankin Inlet, Nunavut. KBDC serves the Kivalliq Communities of Arviat, Whale Cove, Rankin Inlet, Baker Lake, Chesterfield Inlet, Coral Harbour, and Naujaat. KBDC has been in existence since 1990.

KBDC is an Indigenous Financial Institution (IFI) and is a member of the National Aboriginal Capital Corporations Association (NACCA). The designation as an IFI allows KBDC access to additional financing and resources to help support Inuit businesses and communities in the region. There are approximately 56 IFI's across Canada, 5 of which are in Nunavut.

KBDC is also a member of Nunavut Community Futures Association (NCFA) alongside Baffin Business Development Corporation and Kitikmeot Community Futures Incorporation. NCFA can also provide additional loan capital and resources to support KBDC.

KBDC is part of a much broader and solid network of Community Futures Organizations and Indigenous Financial Institutions across Canada, benefiting highly from being part of this larger picture.

KBDC looks to be the cornerstone of economic development in the Kivalliq Region. By addressing systemic challenges, leveraging emerging opportunities, and respecting Inuit societal values, KBDC empowers local businesses, fosters innovation, and strengthens the socio-economic fabric of the communities it serves. With adequate funding and stakeholder support, KBDC can drive sustainable growth, create jobs, and promote lasting prosperity for the Kivalliq Region.

Vision

Kivalliq Business Development Centre's vision is to strengthen the business community in the Kivalliq Region.

KBDC envisions a dynamic, sustainable, and inclusive business ecosystem in the Kivalliq Region, where businesses thrive, opportunities abound, and community values are respected, contributing to a vibrant and self-reliant economy that strengthens the socio-economic prosperity of its communities.

Mission

KBDC's mission is to drive regional socio-economic development through strategic initiatives tailored to the unique challenges and opportunities of the Kivalliq Region. At the micro level, KBDC empowers entrepreneurs and businesses by providing financial resources, training, counseling, and advisory support to start, sustain, and expand their operations, fostering economic growth, job creation, and self-reliance across the region. At a Macro-Level, KBDC strives to drive socio-economic development through strategic initiatives tailored to the region's unique challenges and opportunities.

Core Values and Principles

KBDC operates with integrity, accountability, and a deep respect for Inuit societal values, guided by the following principles:

1. **Transparency**
   Open and honest communication in all operations.
2. **Respectability**
   Conducting business with professionalism and respect.
3. **Honesty & Integrity**
   Maintaining ethical practices and trustworthiness.
4. **Collaboration and Cooperation**
   Working together to achieve shared goals and build strong partnerships.
5. **Environmental Responsibility**
   Promoting sustainable and environmentally conscious business practices.
6. **Continuous Learning**
   Encouraging growth, innovation, and adaptability.
7. **Supportive Environment**
   Fostering an inclusive and encouraging space for entrepreneurs and businesses.

YEAR IN REVIEW

GOVERNANCE

The new Executive Director of Kivalliq Business Development Centre (KBDC) is Terry Brodziak. Terry was hired in March of 2025 and brings a history of previous Aboriginal business development and commercial banking experience. He has worked extensively as a lender and has a strong background in both the Community Futures Network and Indigenous Financial Institutions.

KBDC is governed by a Board of Directors who are elected for a one-year term except for the Chair who holds office for two years. There are currently 5 active board members that were elected at the KBDC Annual General meeting held on Thursday, March 13, 2025. The members of the Board of Directors include:

Pat Netser, Chairperson of the Board of Directors
Aziz Kheraj, Member of the Board of Directors
Matthew Ayres, Member of the Board of Directors
Theresa Dalueg, Member of the Board of Directors
Omar Zahabi, Member of the Board of Directors

LENDING

The loan management system utilized by KBDC is the FERN operating system supported by FaaSbank. Nasaijit Financial Services Ltd. continues to provide bookkeeping services to the organization. Nasaijit Financial Services Ltd. has been able to continue to keep consistency so that KBDC accounting policies and procedures have been able to be maintained and adhered to.

The loan portfolio as of March 31, 2025, consists of 5 loans for total loan balances of $228,595.67. The loan portfolio at the beginning of the year was $248,594.70. The decline in the loan portfolio for the 2024/2025 fiscal year amounted to $19,999.03. No new loans were issued during the year. Efforts continue to be made to seek positive communication with existing clients in an attempt to have payments achieved for the benefit of the client and KBDC.

COMMUNICATION AND MARKETING

KBDC will put emphasis on increasing the visibility and accessibility of the organization to the communities within the Kivalliq region. Visitations within the Kivalliq region will be a high priority in the next year in an attempt to heighten the communication with the Economic Development Officers (EDO’s) in each of the municipalities within the region.

KBDC will be hosting a booth at the Kivalliq Trade Show along with attending events hosted by NACCA and NCFA.

The Board of Directors of KBDC will participate in the development of a comprehensive Strategic Plan within the year to develop a strategic direction for the organization to establish measurable objectives, strategies, and performance indicators.

FUNDING

Partnerships play a crucial role in the success of every organization. KBDC has entered into a program partnership agreement with the Government of Nunavut, Department of Community Services in the amount of $300,000.00 for the fiscal year 2025/2026. Within this partnership agreement is additional funding of $30,000.00 to support the Canada Nunavut Business Service Centre (CNBSC).

The National Aboriginal Capital Corporations Association (NACCA) have also supplied a principal funding agreement to KBDC to assist with additional funding for:

1. The Business Financing Program which includes the Indigenous Women's Entrepreneur Program and the Indigenous Youth Entrepreneurship Program.
2. Capacity Development Program that supports lending and training initiatives.
3. Developmental Lending Assistance that will enhance IFI financial sustainability.
4. Interest Rate Buy-Down Program that provides a subsidy to IFI's with low liquidity ratios to offset interest costs for accessing capital.

The Nunavut Community Futures Association (CFNA) assists KBDC with a loan pool that KBDC can access for capital funds. NCFA also provides support to raise awareness of Community Futures and its achievements among community and government leaders.

KBDC is part of a broader and solid network of organizations across Canada that benefit greatly from being part of the larger picture in Aboriginal business development.

KIVALLIQ
Business Development Centre